

Webinar: „Unusual suspects – How to successfully apply to USAID and DFID“



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www.triple-minds.com



- Please make sure you can hear and see the webinar presentation: you might have to adjust your audio settings or your Flash Player settings!
- Please keep questions until the end. We will have a chat box opening after the presentation where you can post your questions or comments.
- The presentation will be available for download in the TripleFunds membership area in the menu bar "*Resources*" and "*Webinars*". We will also send you a copy via e-mail and provide you with the audio recording.
- You are most welcome to also post questions after the webinar to silvia.weninger@triple-minds.com
- The duration of the presentation is 60-70 minutes. Then we have 20-30 minutes for our Q&A session.

Today's agenda

1. Whom are we dealing with?

Overview and comparison of USAID and DFID

2. How does the application process work?

Application procedures, guidelines and templates

3. Tips & tricks for accessing their funds

Our lessons learned from successful applications

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Who



- United States Agency for International Development (USAID)
- Independent federal agency
- Annual budget of appr. \$36 billion
- Set up in 1961
- Employs around 10000 staff

- Department for International Development (DFID)
- Ministerial department
- Annual budget of appr. GBP12 billion
- Set up in 1997
- Employs around 2700 staff

Mission

- *“We partner to end extreme poverty and promote resilient, democratic societies while advancing our security and prosperity.”*

- *“We are tackling the global challenges of our time including poverty and disease, mass migration, insecurity and conflict. Our work is building a safer, healthier, more prosperous world for people in developing countries and in the UK too.”*



Priorities



- Agriculture and food security
- Democracy, human rights and governance
- Economic growth and trade
- Ending extreme poverty
- Environment and global climate change
- Gender equality and women's empowerment
- Global health
- Water and sanitation
- Working in crisis and conflict

- Strengthening global peace, security and governance
- Strengthening resilience and response to crisis
- Promoting global prosperity
- Tackling extreme poverty and helping the world's most vulnerable

Country Development Cooperation Strategy (CDCS) for 5 years:
<https://www.usaid.gov/results-and-data/planning/country-strategies-cdcs>

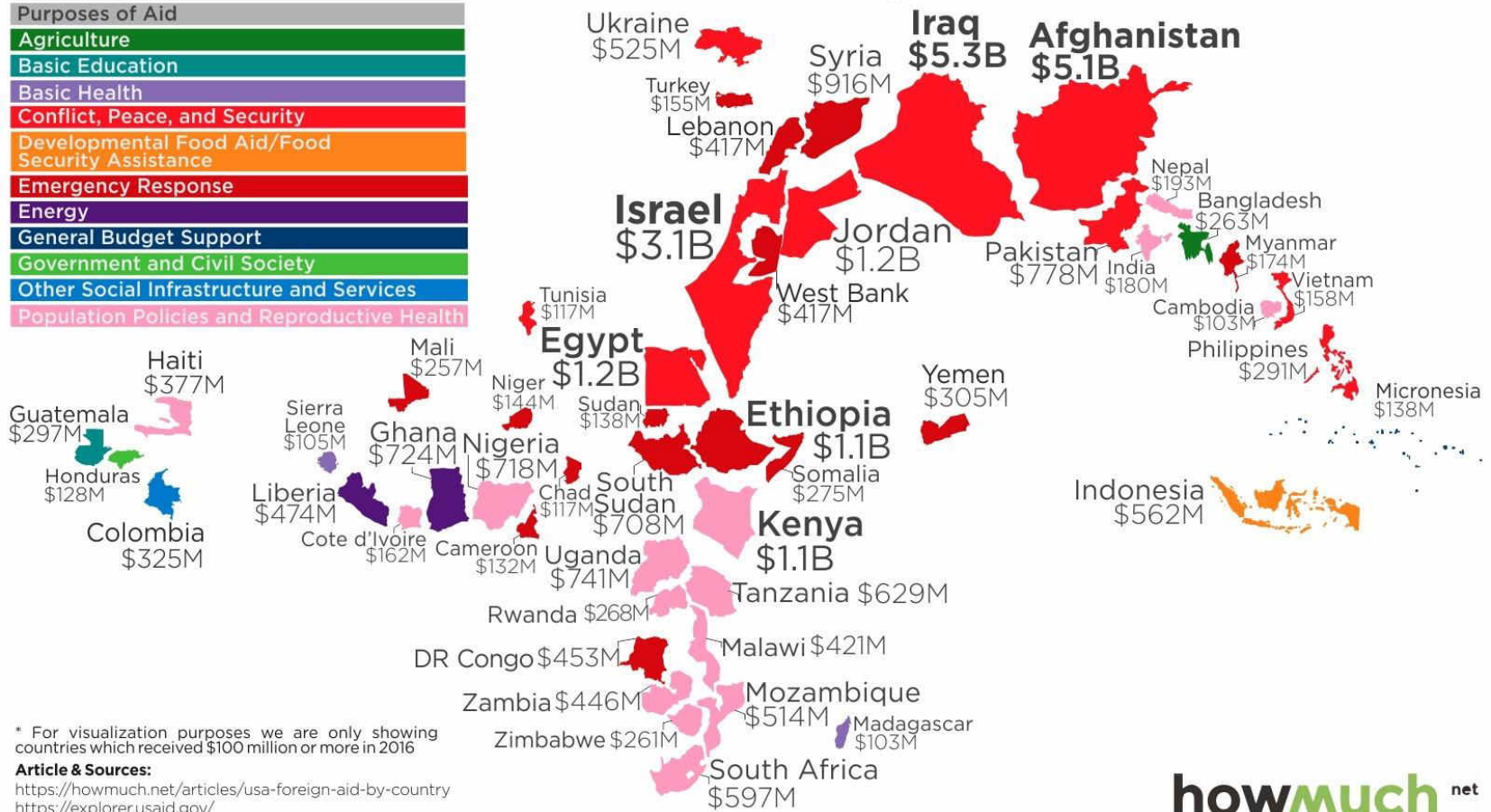
DFID Profiles for focus countries:
<https://www.gov.uk/government/collections/dfid-profiles-july-2017>



Countries - USAID

What Countries Receive the Most Foreign Aid from United States?

Purposes of Aid
Agriculture
Basic Education
Basic Health
Conflict, Peace, and Security
Developmental Food Aid/Food Security Assistance
Emergency Response
Energy
General Budget Support
Government and Civil Society
Other Social Infrastructure and Services
Population Policies and Reproductive Health



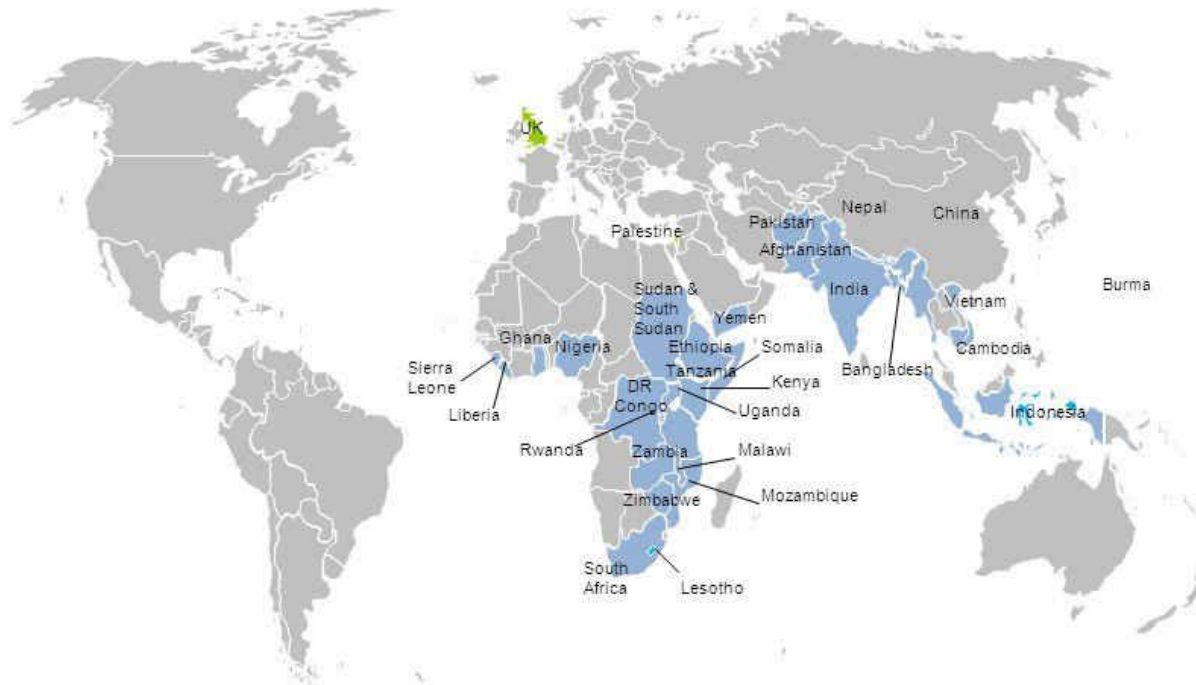
* For visualization purposes we are only showing countries which received \$100 million or more in 2016
 Article & Sources:
<https://howmuch.net/articles/usa-foreign-aid-by-country>
<https://explorer.usaid.gov/>



Countries - DFID



28 DFID priority countries



Countries - DFID



KEY DFID INDICATORS

Top 5 things we achieve i

Children immunised against preventable disease through support to Gavi, the Vaccine Alliance
67.1 million

People reached with one or more water, sanitation or hygiene promotion intervention
64.5 million

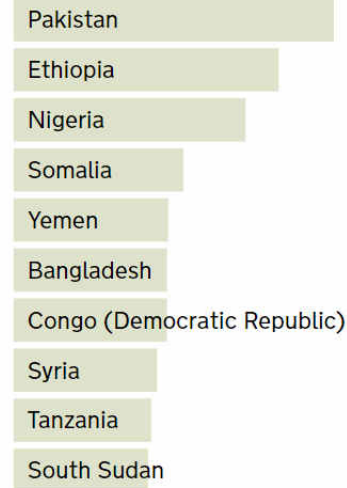
Children under 5, pregnant and breastfeeding women reached through DFID's nutrition programmes
30 million

Children supported in primary and lower secondary education
11.3 million

Women using modern methods of family planning
9.9 million

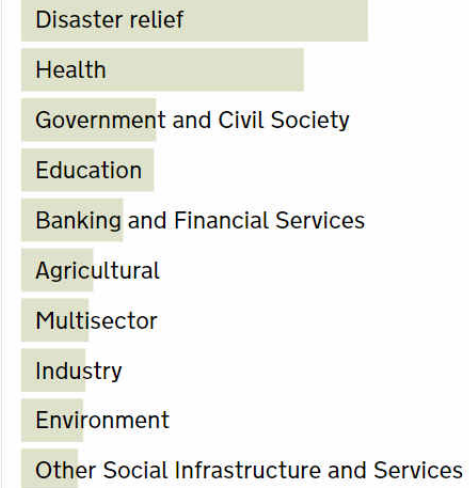
Results achieved (up to 2015/16 inclusive) from DFID Annual Report 2015-16

Top 10 places we work i



Project budgets for each country [FY17/18]

Top 10 things we do i



Project budgets for each sector [FY17/18]



<https://devtracker.dfid.gov.uk/>



Our experience



- Strong (local) involvement in implementation process
- Well-staffed offices with high-profile sector experts
- Capacity building arrangements (i.e. trainings, regular program exchanges with other Ips)
- Certain flexibility in contracting arrangements
- Tend to work with US partners quite often
- Not only non-profit organisations are leads but very often profits
- Standardised M&E arrangements (i.e. standard indicators)
- Co-funding often not a pre-requisite
- USAID is ready to make advance payments

- Whole programs often outsourced to Fund Managers (i.e. UK Aid Direct)
- Less involved in implementation on the ground
- Capacity building possibilities (i.e. experts for LogFrame upgrade)
- Strong focus on Value for Money
- Very concerned with transparency (i.e. IATI)
- Due diligence checks during contracting stage
- Non-profit organisations and profits are eligible
- Co-funding often a pre-requisite (already during application process)
- Financial year runs from 1 April to 31 March
- DFID is ready to make advance payments

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USAID: 5 step workplan to find funding opportunities

1. Mission websites and Country Strategies



2. Business Forecast Reports



3. Annual Program Statements (APS)



4. Grants.gov



5. Unsolicited response





1. Mission websites and Country Strategies

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2. Quarterly Business Forecasts

USAID

RESOURCES FOR PARTNERS

OPPORTUNITIES FOR FUNDING: GRANT & PARTNERSHIP PROGRAMS

Ocean Transportation

BUILD A PARTNERSHIP WITH US

BRING US YOUR IDEAS

GET INVOLVED

CAREERS

FILTER OPPORTUNITIES

Title/Description

Location

- Any -

Operating Unit (Washington and Overseas)

- Office of Global Climate Change (E3/GCC)
- Office of Land and Urban (E3/LU)
- Office of Land Tenure & Resource Management (E3/LTRM)
- Office of Local Sustainability (E3/LS)
- Office of Planning, Learning & Coordination (E3/PLC)
- Office of Professional Development & Management Services (E3/PDMS)
- Office of Trade & Regulatory Reform (E3/TRR)
- Office of Water (E3/W)

Sector

- Agriculture and Food Security
- Democracy, Human Rights, and Governance
- Economic Growth and Trade
- Education
- Ending Extreme Poverty
- Environment and Global Climate Change
- Gender Equality and Women's Empowerment

Forecast Status Change

- New Opportunity Not Previously Forecasted
- Combination of Changes
- Change in Award Type
- Change in Award Title
- Change in Award Description
- Change in NAICS Code
- Change in TEC

Award Type

- Associate Award
- Blanket Purchase Agreement (BPA)
- Broad Agency Announcement (BAA)
- Collaborative Agreement
- Collaborative Agreement Contract
- Contract
- Cooperative Agreement

TEC Range

- \$0 - \$149,999
- \$150,000 - \$499,999
- \$500,000 - \$999,999
- \$1M - \$3.99M
- \$4M - \$9.99M
- \$10M - \$24.99M
- \$25M - \$49.99M



<https://www.usaid.gov/business-forecast>



2. Business Forecast Sample

[Return to search results](#)

"Sustainable Model for Improving the Inclusion of Persons with Disabilities" Program		NAICS Code: N/A Fiscal Year of Action: 2018 Last updated: 1/08/2018
Operating Unit: Vietnam Sector: Democracy, Human Rights, and Governance A&A Specialist / POC: Hoang Thi Nhu Hoa Forecast Status Change: N/A	Award/Action Type: Grant Solicitation Number: 72044018RFA00001 Small Business Set-Aside: N/A Award Length: N/A	
Anticipated Solicitation Release Date: 1/08/2018	Anticipated Award Date: 7/02/2018	Total Estimated Cost/Amount Range: \$10M - \$24.99M
"Sustainable Model for Improving the Inclusion of Persons with Disabilities" Program		

Alternatively, you can download the information in Excel version (roughly 200 forecasts), listen to Conference recordings, sign up for the e-mail alert service



3. Annual Program Statements (APS)

- Global Development Alliance (GDA)
<https://www.usaid.gov/gda/>

= USAID's premier model for public-private partnerships, helping to improve the social and economic conditions

- Development Innovation Venture (DIV)
<https://www.usaid.gov/div>

= USAID's open competition supporting breakthrough solutions to the world's most intractable development challenges

- APS is in general not supported by specific funds but often followed by an Addendum which does provide specific funds
- Open for app. 12 months, then renewed
- Describes the program (objectives, results, activities) as well as application procedures, eligibility and evaluation methods

4. Grants.gov



<https://www.grants.gov/web/grants/search-grants.html>

Search criteria

Opportunity list

BASIC SEARCH CRITERIA:

Keyword(s):

Opportunity Number:

CFDA:

SEARCH

OPPORTUNITY STATUS:

- Forecasted (195)
- Posted (1,949)
- Closed (2,579)
- Archived (42,432)

FUNDING INSTRUMENT TYPE:

- All Funding Instruments
- Cooperative Agreement (528)
- Grant (1,677)
- Other (59)
- Procurement Contract (44)

ELIGIBILITY:

- All Eligibilities
- City or township governments (1,113)
- County governments (1,118)
- For profit organizations other than small businesses (1,068)
- Independent school districts (1,067)

CATEGORY:

- All Categories
- Affordable Care Act (1)
- Agriculture (31)
- Arts (see 'Cultural Affairs' in CFDA) (16)
- Business and Commerce (12)

AGENCY:

- All Agencies
- All Agency for International Development (USAID) (74)


[Search Tips](#) | [Export Detailed Data](#)

SORT BY: Posted Date (Descending) ▾ Update Sort **DATE RANGE:** All Available ▾ Update Date Range

1 - 25 OF 2144 MATCHING RESULTS: [« Previous](#) **1** [2](#) [3](#) [4](#) [5](#) [6](#) ... [86](#) [Next »](#)

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date ↓	Close Date
EAPBJ-18-GR-001-EAP012618	Programming in the People's Republic of China	DOS-CHN	Posted	01/29/2018	03/11/2018
CDC-RFA-TP17-17010201SUPP18	Hospital Preparedness Program - Public Health Emergency Preparedness Cooperative Agreement Department of Health and Human Services	HHS-CDC-OPHPR	Forecasted	01/28/2018	
HHS-2018-ACF-OPRE-PR-1372	Marriage Strengthening Research & Dissemination Center	HHS-ACF-OPRE	Forecasted	01/26/2018	
BOG-PAS-FY18-1	U.S. Embassy Bogota Small Grants Program	DOS-COL	Posted	01/26/2018	05/31/2018
PAR-18-588	Assistive Technology for Persons with Alzheimer's Disease and Related Dementias and Their Caregivers (R43/R44 - Clinical Trial Optional)	HHS-NIH11	Posted	01/26/2018	01/08/2020
DE-FOA-0001749	Notice of Intent to Issue Funding Opportunity Announcement entitled Flexible Combined Heat and Power Systems for Grid Support.	DOE-NETL	Posted	01/26/2018	
USDA-NIFA-WAMS-006470	Women and Minorities in STEM Fields	USDA-NIFA	Posted	01/26/2018	03/28/2018
USAID-621-TMSN-FY2018	Tanzania Multi-sectoral Nutrition Activity	USAID-TAN	Posted	01/26/2018	02/02/2018
PA-18-589	Successor-in-Interest (Type 6 Parent Clinical Trial Optional)	HHS-NIH11	Posted	01/26/2018	01/25/2021
NPSNOIBAND1800167	Bus Shuttle Service	DOI-NPS	Posted	01/26/2018	02/05/2018
PAR-18-594	NIAMS Clinical Trial Implementation Cooperative Agreement (U01 Clinical Trial Required)	HHS-NIH11	Posted	01/26/2018	11/03/2020
PAR-18-595	Exploratory Clinical Trial Grants in Arthritis and Musculoskeletal and Skin Diseases (R21 Clinical Trial Required)	HHS-NIH11	Posted	01/26/2018	11/03/2020
HRSA-18-108	Service Area Competition-Additional Areas (SAC-AA) — Newark, NJ	HHS-HRSA	Posted	01/26/2018	03/27/2018
DRLA-DRLAQM-18-004	FY18 DRL Internet Freedom APS	DOS-DRL	Posted	01/26/2018	02/12/2018
RFA-RM-18-001	The Human BioMolecular Atlas Program (HuBMAP) Integration, Visualization and Engagement (HIVE) Initiative (OT2 Clinical Trials Not Allowed)	HHS-NIH11	Posted	01/25/2018	04/16/2018
RFA-AG-19-001	Alzheimer's Disease Research Centers (P30 - Clinical Trials Not Allowed)	HHS-NIH11	Posted	01/25/2018	06/04/2018

Sample entry



USAID-621-TMSN-FY2018
 Tanzania Multi-sectoral Nutrition Activity
 Agency for International Development
 Tanzania USAID-Dar es Salaam

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SYNOPSIS
VERSION HISTORY
RELATED DOCUMENTS

Detailed info

[Print Synopsis Details](#) ?

General Information

<p>Document Type: Grants Notice</p> <p>Funding Opportunity Number: USAID-621-TMSN-FY2018</p> <p>Funding Opportunity Title: Tanzania Multi-sectoral Nutrition Activity</p> <p>Opportunity Category: Discretionary</p> <p>Opportunity Category Explanation:</p> <p>Funding Instrument Type: Cooperative Agreement</p> <p>Category of Funding Activity: Agriculture Food and Nutrition</p> <p>Category Explanation:</p> <p>Expected Number of Awards: 1</p> <p>CFDA Number(s): 98.001 -- USAID Foreign Assistance for Programs Overseas</p> <p>Cost Sharing or Matching Requirement: No</p>	<p>Version: Synopsis 1</p> <p>Posted Date: Jan 26, 2018</p> <p>Last Updated Date: Jan 26, 2018</p> <p>Original Closing Date for Applications: Feb 02, 2018. Comments on the Draft Program Description are due at 0700 East Africa Time on Friday, February 2nd, 2018.</p> <p>Current Closing Date for Applications: Feb 02, 2018. Comments on the Draft Program Description are due at 0700 East Africa Time on Friday, February 2nd, 2018.</p> <p>Archive Date: Mar 04, 2018</p> <p>Estimated Total Program Funding:</p> <p>Award Ceiling: \$20,000,000</p> <p>Award Floor: \$15,000,000</p>
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Eligibility

Eligible Applicants: Unrestricted (i.e., open to any type of entity above), subject to any clarification in text field entitled "Additional Information on Eligibility"

Additional Information on Eligibility: Individuals are not eligible to apply

Additional Information

Agency Name: Tanzania USAID-Dar es Salaam

Description: The purpose of the Tanzania Multi-Sectoral Nutrition Activity is to intensify and integrate nutrition support to targeted regions to improve the nutritional status of women of reproductive age, especially pregnant and lactating women, adolescents, and children under five. This Activity will enhance the Recipient's capacity to provide technical support to the Government of Tanzania (GOT) agencies and other partners to implement multi-sectoral nutrition interventions, in line with the GOT's National Multi-sectoral Nutrition Action Plan. USAID/Tanzania is soliciting feedback on the draft Program Description. Interested parties are encouraged to make recommendations, ask for clarifications, or provide general comments on any aspect of the program description. USAID will not respond to individual comments/questions; however, the feedback will be reviewed by the team and used to strengthen the final PD and notice of funding opportunity. Interested parties are requested to follow the guidance below when submitting comments: 1. Submit all feedback to the contact below and usaidtzc@usaid.gov . 2. Limit the feedback to no more than three pages, single-spaced, 12 point font. 3. Indicate whether your organization is likely to submit an application in response to the final NOFO as a Prime Applicant.

Link to Additional Information:

Grantor Contact Information: If you have difficulty accessing the full announcement electronically, please contact:

Sample entry and guidelines

VIEW GRANT OPPORTUNITY




USAID-621-TMSN-FY2018
Tanzania Multi-sectoral Nutrition Activity
Agency for International Development
Tanzania USAID-Dar es Salaam

[← Back | Link](#)

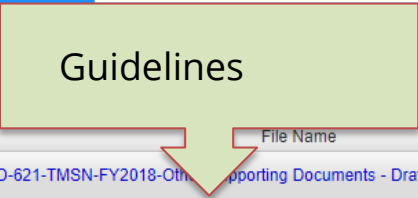
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[VERSION HISTORY](#)
[RELATED DOCUMENTS](#)
[PACKAGE](#)

Click on the following file link(s) to download the related document(s):

[Print Related Documents List](#) 

File Description	File Name	Last Updated Date/Time	File Size
Folder: Other Supporting Documents - Draft Program Description	USAID-621-TMSN-FY2018-Other Supporting Documents - Draft Program Description.zip	Jan 26, 2018 04:16:06 AM EST	955.1 KB
Draft PD	MSN Nutrition Activity SECTION A (PD) Final 1.25.18.docx	Jan 26, 2018 04:16:05 AM EST	995.0 KB



- Section A – Funding Opportunity Description
 - Introduction and Background, Strategic Context
 - Program Description: Objectives and Results, ToC, Geographical Focus, Cross Cutting Issues, Standard Indicators
- Section B – Federal Award Information
 - Funding volume, start date and performance period
- Section C – Eligibility Information
 - Eligibility, cost share
- Section D – Application and Submission Information
 - Contact persons, content and procedures
- Section E – Application Review Information

Sample application document

- **Part A – Technical Application**
 - Cover page or Cover letter (1 page)
 - Acronyms and Table of Content (2 pages)
 - Executive summary (2 pages)
 - Technical approach (25 pages)
 - Management structure and staffing plan (4 pages)
 - Institutional experience (2 pages)
- **Part B – Cost Application**
 - Forms SF-424, SF-424A and SF424B
 - Breakdowns by year and donor (cost-share)
 - Narrative budget explanations
 - Certifications and assurances

IMPORTANT STEPS:

1. Get DUNS number (Data Universal Numbering System): <http://fedgov.dnb.com/webform>
2. Get CAGE/NCAGE Code
3. Register in SAM (System for Award Management): <https://www.sam.gov/portal/SAM/##11>
4. Register with Grants.gov: <https://www.grants.gov/>

Sample SF-424

View Burden Statement



OMB Number: 4040-0004
Expiration Date: 10/31/2019

Application for Federal Assistance SF-424	
* 1. Type of Submission: <input type="checkbox"/> Preapplication <input type="checkbox"/> Application <input type="checkbox"/> Changed/Corrected Application	* 2. Type of Application: <input type="checkbox"/> New <input type="checkbox"/> Continuation <input type="checkbox"/> Revision
* If Revision, select appropriate letter(s): <input type="text"/> * Other (Specify): <input type="text"/>	
* 3. Date Received: <input type="text"/>	4. Applicant Identifier: <input type="text"/>
5a. Federal Entity Identifier: <input type="text"/>	5b. Federal Award Identifier: <input type="text"/>
State Use Only:	
6. Date Received by State: <input type="text"/>	7. State Application Identifier: <input type="text"/>
8. APPLICANT INFORMATION:	
* a. Legal Name: <input type="text"/>	
* b. Employer/Taxpayer Identification Number (EIN/TIN): <input type="text"/>	* c. Organizational DUNS: <input type="text"/>
d. Address:	
* Street1:	<input type="text"/>
Street2:	<input type="text"/>
* City:	<input type="text"/>
County/Parish:	<input type="text"/>
* State:	<input type="text"/>
Province:	<input type="text"/>
* Country:	<input type="text"/>
* Zip / Postal Code:	<input type="text"/>
e. Organizational Unit:	
Department Name: <input type="text"/>	Division Name: <input type="text"/>



5. Unsolicited response (max. 5 pages)

▪ Basic information

- Name and address
- Contact person
- Names of other donors where proposal was sent
- Date of submission
- Signature of authorized person

▪ Technical information

- Concise title and abstract
- Objectives
- Methods of approach
- Results
- Names of key personnel
- Type of support needed

▪ Supporting information

- Total cost
- Time period
- Description of organisation
- Other statements (i.e. environment, security clearances)



<https://www.usaid.gov/work-usaid/get-grant-or-contract/unsolicited-proposals>



DFID: 4 step workplan to identify funding opportunities

1. Country Profiles and in-country funding



2. Supplier engagement events



3. DFID funding finder



4. Supplier portal

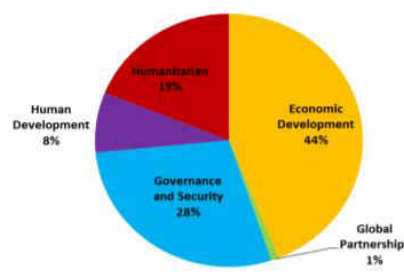




1. DFID Country Profile Sample

Department
for International
Development

DFID AFGHANISTAN

<p>The Department for International Development (DFID) leads the UK's global efforts to end extreme poverty, deliver the Global Goals for Sustainable Development (SDGs) and tackle a wide range of global development challenges. The UK's focus and international leadership on economic development is a vital part of Global Britain - harnessing the potential of new trade relationships, creating jobs and channelling investment to the world's poorest countries. Throughout history, sustained, job-creating growth has played the greatest role in lifting huge numbers of people out of grinding poverty. This is what developing countries want and is what the international system needs to help deliver. Whilst there is an urgent need for traditional aid in many parts of the world, ultimately economic development is how we will achieve the Global Goals and help countries move beyond the need for aid.</p>																					
Planned Budget for 2017/18	£155m																				
Planned Budget for 2018/19	£155m																				
<p>Sector breakdown of 2017/18 bilateral plans</p>  <table border="1"> <caption>Sector Breakdown of 2017/18 Bilateral Plans</caption> <thead> <tr> <th>Sector</th> <th>Percentage</th> </tr> </thead> <tbody> <tr> <td>Economic Development</td> <td>44%</td> </tr> <tr> <td>Governance and Security</td> <td>28%</td> </tr> <tr> <td>Humanitarian</td> <td>18%</td> </tr> <tr> <td>Human Development</td> <td>8%</td> </tr> <tr> <td>Global Partnerships</td> <td>1%</td> </tr> </tbody> </table>	Sector	Percentage	Economic Development	44%	Governance and Security	28%	Humanitarian	18%	Human Development	8%	Global Partnerships	1%	<p>Top 3 planned spending programmes in 2017/18 (as at June 2017)</p> <table border="1"> <thead> <tr> <th>Programme</th> <th>Value</th> </tr> </thead> <tbody> <tr> <td>Afghanistan Reconstruction Trust Fund, 2014 -2018</td> <td>£86.2m</td> </tr> <tr> <td>Multi-Year Humanitarian Support to Afghanistan</td> <td>£27.8m</td> </tr> <tr> <td>Comprehensive Agriculture and Rural Development Facility</td> <td>£8.6m</td> </tr> </tbody> </table>	Programme	Value	Afghanistan Reconstruction Trust Fund, 2014 -2018	£86.2m	Multi-Year Humanitarian Support to Afghanistan	£27.8m	Comprehensive Agriculture and Rural Development Facility	£8.6m
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Afghanistan Reconstruction Trust Fund, 2014 -2018	£86.2m																				
Multi-Year Humanitarian Support to Afghanistan	£27.8m																				
Comprehensive Agriculture and Rural Development Facility	£8.6m																				
<p>Contribution to the Global Goals and other government commitments (achieved as at March 2017)</p> <p>UK support is helping to build a more stable Afghanistan that is less dependent on external support over the long term. The UK is supporting the Afghan people by helping to provide them with greater access to healthcare, education, and safe drinking water, as well as helping create jobs, boosting economic development, and tackling corruption. To this end, the UK has pledged to spend up to £750 million in aid to Afghanistan between 2016 and 2020 depending on security conditions and Afghan government performance.</p>																					
<p>Headline deliverables</p> <ul style="list-style-type: none"> • Economic development: We will create more than 35,000 jobs by 2023 and generate \$600m of new private sector investment. We will improve land productivity and create jobs by clearing over 87 km² of land, made unusable by mines and explosives (equivalent to over 12,000 football pitches). • Basic services and humanitarian: We will help poor people, including girls and women, access 																					



2. Supplier engagement events



DFID's Supplier Engagement Events 2018



Department
for International
Development

The Supplier Engagement Calendar includes Early Market Engagements and other events that DFID are hosting.
This list is updated regularly reaching our wide supply base.

Once registered on DFID's Supplier Portal, you can register your attendance for events by following the links provided. If you turn up to the event without registering via the link, you will not be allowed entry.

If you have any further questions or queries please email supplierengagement@DFID.gov.uk

Please follow [@DFIDProcurement](https://twitter.com/DFIDProcurement) on Twitter!



Date of Event	Event Type	Title of Event	Location	How to register your attendance?
22 February 2018	Supplier Event	DFID Uganda Partners Day	DFID Uganda	Invite Only
2 February 2018	Local Supplier Event	Local Supplier Event	DFID Uganda	Invite Only
2 February 2018	Early Market Engagement	Forest Governance, Markets and climate Change (FGMC) Programme (PO 8180)	DFID Whitehall	http://bit.ly/2DDQhfm
2 February 2018	Early Market Engagement	ICAI Phase 3 EME (PO 8185)	DFID Whitehall	http://bit.ly/2CUSu1C
30 January 2018	Early Market Engagement	GGF Managed Fund Phase 2	Foreign & Commonwealth Office, London	Invite Only
26 January	Early Market	Scaling Up Family Planning in Tanzania	DFID East Kilbride	http://bit.ly/2DNYpa4



<https://www.gov.uk/government/organisations/department-for-international-development/about/procurement>

@DFIDProcurement on twitter



[Subscribe to email alerts](#)

Search

Funds ^

Open

Closed

Countries v


Sector v

Eligible organisations v

Value of funding v

3. Funding finder



Get updates to this list  [feed](#)

Forest Governance, Markets and Climate Programme

FGMC will provide a new round of grants for projects that support governance and market reforms that reduce the illegal use of forest resources and benefit poor people.

Open

UK Aid Match

Provides grants to UK based CSOs for poverty reduction projects in developing countries.

Open Afghanistan and 25 others

UK Aid Connect

UK Aid Connect will support consortia to create innovative solutions to complex development challenges that deliver real change to poor people's lives.

Open Afghanistan and 24 others

Amplify: collaborative challenge fund

An open and agile challenge fund focusing on sourcing early stage ideas to tackle emerging development challenges.

Closed Afghanistan and 27 others

Developing Effective Private Education in Nigeria Challenge Fund (DEEPEN)

Allow service providers to support unconventional solutions to longstanding problems in



<https://www.gov.uk/international-development-funding>



DFID Main programs

- **UK Aid Match**

<https://www.gov.uk/international-development-funding/uk-aid-match>

= matching private donations to charity appeals from the aid budget

- **UK Aid Direct**

<https://www.ukaiddirect.org/>

= small and medium sized CSOs are able to competitively bid into an expanded 'pot' of central funding, to help them deliver life changing outcomes for the world's poor

- **UK Aid Connect**

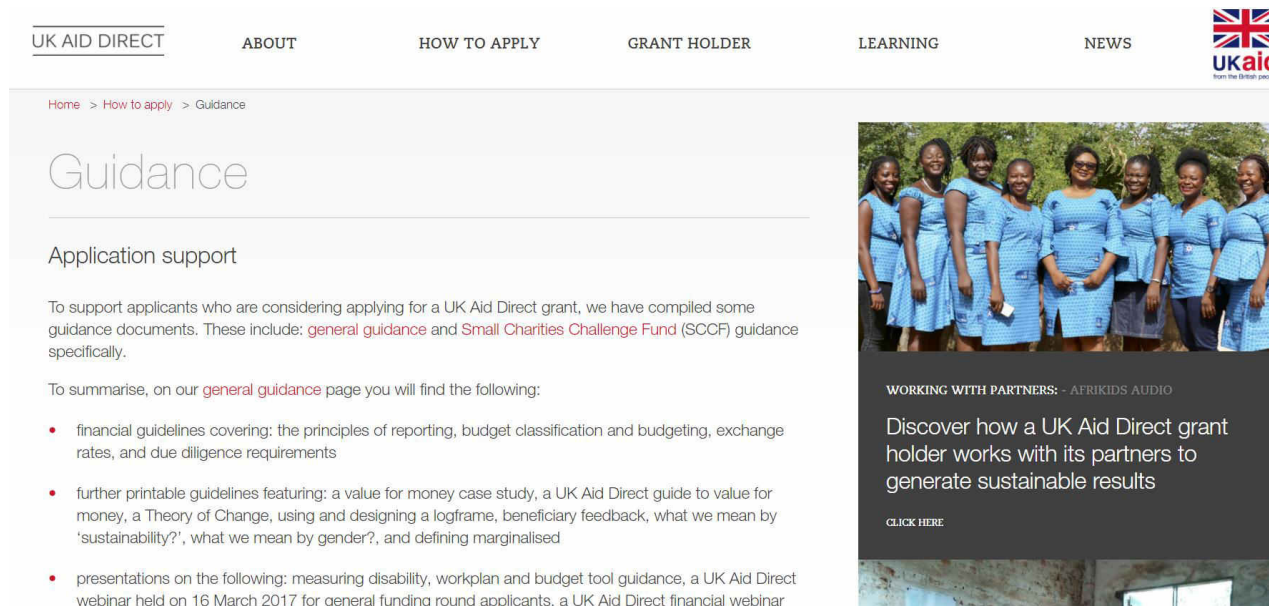
<https://www.gov.uk/international-development-funding/uk-aid-connect>


= create incentives for innovation and collaboration between CSOs, think tanks and the public and private sectors to solve key challenges in development

- **UK Aid Volunteers**

= offer targeted support to effective global volunteering programmes

Sample entry and guidelines



UK AID DIRECT ABOUT HOW TO APPLY GRANT HOLDER LEARNING NEWS 

Home > How to apply > Guidance

Guidance

Application support

To support applicants who are considering applying for a UK Aid Direct grant, we have compiled some guidance documents. These include: [general guidance](#) and [Small Charities Challenge Fund \(SCCF\)](#) guidance specifically.

To summarise, on our [general guidance](#) page you will find the following:

- financial guidelines covering: the principles of reporting, budget classification and budgeting, exchange rates, and due diligence requirements
- further printable guidelines featuring: a value for money case study, a UK Aid Direct guide to value for money, a Theory of Change, using and designing a logframe, beneficiary feedback, what we mean by 'sustainability?', what we mean by gender?, and defining marginalised
- presentations on the following: measuring disability, workplan and budget tool guidance, a UK Aid Direct webinar held on 16 March 2017 for general funding round applicants, a UK Aid Direct financial webinar

WORKING WITH PARTNERS: - AFRIKIDS AUDIO
 Discover how a UK Aid Direct grant holder works with its partners to generate sustainable results
[CLICK HERE](#)

- No standardised guidelines but usually DFID calls cover:
 - Program description
 - Impact and outcome
 - Eligible country/-ies
 - Funding volumes and cost-share
 - Timeframe
 - Application process
 - Application templates
 - Theory of Change

Sample application document

- **1. Narrative Proposal**
 - Section 1: Programme details (Maximum 15 A4 pages)
 - Section 2: Theory of Change (Maximum 3 A4 pages)
 - Section 3: Background and track record of consortium members
 - Optional: organogram, gantt chart, organisational accounts

- **2. Programme Budget**
 - No standardized form, Excel versions with budget narrative
 - ToC or LogFrame

SECTION 1: PROGRAMME DETAILS (maximum 15 pages)	
1.1	PROGRAMME SUMMARY: Please provide a brief programme summary including the overall change(s) that the initiative is intending to achieve and who will benefit. Please be clear and concise and avoid the use of jargon
1.2	PROPOSED POVERTY REDUCTION IMPACT AND OUTCOME: Set out the expected Impact and Outcome in terms of poverty reduction, gender disaggregated impact and intended beneficiaries. The statement of impact should be clearly presented in the Theory of Change. Determine what needs to happen before the Impact can occur; explain why and how the Outcome can be expected to lead to the desired Impact and whether the Impact is likely to be sustained.
1.3	CONSORTIA APPROACH: clear ideas and approaches demonstrating why this specific consortium is the most effective way to address this/these specific development challenge/s to bring about lasting change in an innovative way.

4. DFID Supplier Portal



<https://supplierportal.dfid.gov.uk/selfservice/pages/public/publicBulletinSearch.cmd>

[DFID Portal Guidance and Instructions](#)
[Procurement at DFID Website](#)
[Terms and Conditions](#)
[Service Contracts Standard T and C's](#)
[Contact Us](#)

[Please follow @DFIDProcurement on Twitter!](#)

Existing Supplier/Fund Recipients

Please enter your username and password then select the Login button below.

Username

Password

[Login](#)

[Forgotten login details?](#)

New Suppliers/Fund Recipients

Please ensure you have read the guidance and instructions as well as the Terms and Conditions before proceeding.

To register your organisation and create an account, please select the Register button below:

[Register](#)

Welcome to the DFID Portal. This interactive Portal is provided for all DFID direct suppliers and fund recipients with the aim of improving business processes and reducing costs.

The Portal is:

- The central source of information for all DFID contract opportunities and contracts awarded available free of charge
- An on-line register for all suppliers and fund recipients doing business with DFID
- A platform for DFID to conduct e-tendering with suppliers

Announcement from Secretary of State:

The Secretary of State has written a letter to DFID's suppliers reiterating the standards we expect of them and setting out new safeguards we have put in place.

[Letter to Suppliers](#)

Existing Suppliers and Fund Recipients:

Please enter the DFID portal using your username & password or the instructions sent to you. You should familiarise yourself with the Terms and Conditions for use of the DFID Portal.

Guidance and Help is available on the DFID Portal Pages and on the DFID website.

Future business with DFID:

If you are a supplier or fund recipient and want to register for future contract opportunities or to simply provide us with your organisations (including payment) details please use the register button below.

If you simply wish to view current contract opportunities and details of contracts awarded click on the Bulletin Board link below.

[Bulletin Board](#)

DFID's overriding aim is to obtain value for money through robust procurement strategies and processes aligned with key DFID policies such as pro-poor growth and labour standards. DFID encourages organisations and suppliers who embrace our values and demonstrate Corporate Social Responsibility (CSR) by taking account of economic, social and environmental factors. We encourage organisations to comply with the International Labour Organisation (ILO) standards.

Opportunities

4. DFID Supplier Portal



8194: The Kenya Jobs for Youth Programme

[Return to Bulletin Board](#)

If you wish to participate in this tender, please log onto the system to see if you are eligible.

Tender Notice

Contract Ref 8194
 Title The Kenya Jobs for Youth Programme

Description
 The UK will provide up to £5M over 3 years to support an innovative, market-led youth employment programme that seeks to improve economic opportunities for youth in Kenya. Through a flexible fund facility, the programme will test innovative projects that show potential for large-scale impact in creating new productive jobs for young men and women, with the ambition that proven concepts will be scaled-up either by DFID under a subsequent business case, or by other stakeholders. High-potential projects will be selected under three categories, and awarded an initial grant of up to £100,000 each over 9 – 12 months. Projects that show positive progress will be awarded a second round of grant to further demonstrate sustained potential. DFID Kenya will hire a fund manager to support implementation of the programme including pre-screening calls for proposals, as well as offering coordination and M&E support.

Extension Terms
 Response Required By Do 28 Februar 2019 at 12:00
 Nature of Contract Contract
 Contract Start Date Sa 01 September 2018
 Contract End Date
 Contract Duration 36
 (months)

For further information please contact:

Contact Andrew West (Procurement)
 Phone 843 3449
 Email andrew-west@dfid.gsx.gov.uk
 Address Abercrombie HouseEaglesham Road, , , G75 8EA

Registration in the DFID Supplier Portal



Progress

- [Start](#)
- [General](#)
- [Addresses](#)
- [Countries](#)
- [→ Categories](#)
- [Questionnaires](#)
- [Other Docs](#)
- [Financials](#)
- [Finish](#)

Links

- [Home](#)
- [Help](#)
- [Logout](#)

Add Category ✕

Search for Categories by entering a keyword and select Search. Put a tick against each Category you wish to add and select Save.

Add

Keyword

[➡ Search](#)

Search Results

Code	Title	
C	CATEGORIES	
CONGOV	Consultancy Services (As defined by central gov)	
CONS001	Strategy Consultancy	<input type="checkbox"/>
CONS002	Finance Consultancy	<input type="checkbox"/>
CONS003	Organisational & Change Management Consultancy	<input type="checkbox"/>
CONS004	IT/IS Consultancy	<input type="checkbox"/>
CONS005	Property & Construction Consultancy	<input type="checkbox"/>
CONS006	Procurement Consultancy	<input type="checkbox"/>
CONS007	Legal Consultancy	<input type="checkbox"/>
CONS008	Marketing & Communications Consultancy	<input type="checkbox"/>
CONS009	Human Resource, Training & Education Consultancy	<input type="checkbox"/>
CONS010	Programme & Project Management Consultancy	<input type="checkbox"/>
CONS011	Technical Consultancy	<input type="checkbox"/>
CS	CORPORATE SERVICES	
CS001	Strategic, Business and Organisation Consultancy Services	<input type="checkbox"/>
CS002	Programme and Project Management Consultancy Services	<input type="checkbox"/>
CS003	Human Resources Consultancy Services	<input type="checkbox"/>
CS004	Procurement Services/Procurement Consultancy Services	<input type="checkbox"/>
CS005	Environmental Consultancy Services	<input type="checkbox"/>
CS006	Information Services	<input type="checkbox"/>
CS007	Marketing and Market Research Services	<input type="checkbox"/>
CS007A	Quantitative Market Research	<input type="checkbox"/>
CS008	Conferences, Seminars and Meeting/Event Services	<input type="checkbox"/>
CS009	Accountancy and Financial Services	<input type="checkbox"/>

Where to find USAID and DFID calls in the TripleFunds database?

TripleFunds GRANTS DATABASE DONOR DATABASE RESOURCES WEBINARS ACCOUNT ▾ LOGOUT

Location Choose target countries... **Country focus** ^{NEW} Choose country focus... **Sector** Choose sectors...

Donor Government **Donor base** Choose donor base... **Status** Open

Opportunity size Choose opportunity sizes... **Eligible applicant** Choose eligible applicants... **Published** Show entries published...

Funding instrument Choose funding instruments... **Free text** USAID

Search Reset Found 3867 entries

Legend:
 \$ up to \$100,000 Donor name Sectors
 \$\$ up to \$1,000,000 Donor base ● Status open
 \$\$\$ more than \$1,000,000 Target region ● Status closed

★	Title	Description	Size	Status ^{NEW}
★ ^{NEW}	Programming in the People's Republic of China	U.S. Mission to China United States Asia Education	\$\$	● 11.03.2018
★	Grants from Open Society Foundation for South Africa (OSF-SA)	Open Society Foundation for South Africa (OSF-SA)	\$\$	●

Today's agenda

1. Whom are we dealing with?

Overview and comparison of USAID and DFID

2. How does the application process work?

Application procedures, guidelines and templates

3. Tips & tricks for accessing their funds

Our lessons learned from successful applications

Recommendations from our experience

A. Preparation phase

- Prepare well in advance
- Study guidelines well
- Make sure you are eligible
- Submit written questions within deadline
- Contact only those persons mentioned in the solicitation
- Project outline must fit the call 110%
- Dedicate balanced team to proposal preparation (i.e. program department, finance, PR)
- Develop roadmap with deadlines and deliverables
- Have a strong implementing team
- Consider having additional partners to cover expertise
- Make yourself familiar with submission mode (i.e. online portal)
- Even if not required: develop Logframe or Toc!
- Keep the design simple and not too complex
- How can you contribute to goals of donor (“case of support”)
- Do not be overambitious

B. Proposal writing

- Study the order of importance and point of scales or weight
- Follow the format requested
- Typos are a no-go, run spell check
- Use the same terminology as in the guidelines
- Do not leave the budget until the end
- Be sure your cost estimate is competitive
- Have someone responsible for editing your application
- Prepare supporting material in time (i.e. support letters from local authorities, audit reports, CVs, work plan, organogram)
- Adhere to page limits
- Include list of acronyms
- Include table of content



B. Proposal writing (ctd)

- Write executive summary in the end
- Select suitable past performance samples (i.e. programmatic content, funding size)
- Define key achievements with measurable indicators
- Consider and explain linkages (i.e. local structures, SDGs, other donor funded activities in the country, within own organization) – avoid duplications!
- Come up with clear Value for Money examples (i.e. quantified costing samples, procurement rules)
- Ensure all elements are equal
- Show your evidence from previous projects

C. Submission

- Create a checklist of key items, review it and then check them off
- Do not miss deadline
- Submit well in time
- Consider technical problems when uploading information to submission portals (i.e. Internet connectivity, high traffic)
- Follow exactly mode of submission: e-mail, online portal

D. Post-Submission

- Study your evaluation criteria
- Use opportunity to ask for detailed feedback (i.e. UK Aid Direct)
- Learn from your mistakes
- Make a list of what needs to be improved
- Share and discuss within team
- Get external professional assistance
- Make use of training opportunities (i.e. online modules, in-house)
- Evaluate your submission figures and set targets
- Do not forget that acquisition needs ample time and resources
- And overall: never give up!



Now you know more about:

- The sector priorities
- The country focus
- The organisational requirements
- The funding types and volumes
- Their application requirements
- The application procedures

So you can make a sound decision:



Apply as LEAD



Piggy back



Learn and apply later



DEAR KRISTA

YOU ARE MAGIC!

**GOOD
LUCK!**

XOXO ALICE

WE PUT THE
FUN
IN FUNDRAISING

THANK YOU!

Silvia Weninger
TripleMinds Consultancy Network
Email: silvia.weninger@triple-minds.com